

Gary Davis brings new way of thinking about responsibility to Home Builders

On June 16th Gary Davis will speak to the Triangle Sales and Marketing Council of the Raleigh Home Builder's Association. His speech, "The Problem with Positive Thinking: Brutal truth and 100% Responsibility", is ripped from today's headlines.

In a report this week, there were 6,240 personal bankruptcies in the first quarter, down about 7.2 percent from the quarter before and up just 0.6 percent from the first quarter of 2009, the Fed found. The number of N.C. mortgages with payments more than 90 days past due went down about 0.1 percentage point to 4.1 percent in the first quarter. This is the first decline since early 2008. "Real Estate in the post-recession world is no cake walk. For every report saying things are looking up, there is a pundit saying how difficult the next decade could be." says Gary. "But who will say they are responsible for the recovery. The future of building depends on the strength of today's leaders, not people saying, "I am doing great" while wondering where their next deal is coming from." Gary will share strategies for being successful in the face of challenging circumstances.

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