

## Michael Fekkes Awarded Certified Business Intermediary [CBI] Designation

Another ENLIGN Business Broker Awarded Certified Business Intermediary Designation

RALEIGH, N.C. – Jeff Snell, principal broker for ENLIGN Business Brokers ([www.enlign.com](http://www.enlign.com)), a firm representing profitable privately-held, NC companies for sale with annual gross revenues in excess of one million dollars, has announced that Michael Fekkes has been awarded the Certified Business Intermediary Designation [CBI] from the International Business Brokers Association [IBBA].

Fekkes completed all requirements and passed the comprehensive exam at the bi-annual international IBBA conference and expo held in Reno, NV held November 17th-21st. The CBI designation is awarded following rigorous education, testing and demonstrated superior working knowledge of business brokerage skills. This difficult to obtain designation has been awarded to less than 800 recipients internationally.

### Related Links:

[www.enlign.com](http://www.enlign.com)

[www.ibba.org](http://www.ibba.org)

### News Facts:

• Jeff Snell, principal broker for ENLIGN Business Brokers ([www.enlign.com](http://www.enlign.com)), a firm representing profitable privately-held, NC companies for sale with annual gross revenues in excess of one million dollars, has announced that Michael Fekkes has been awarded the Certified Business Intermediary Designation [CBI] from the International Business Brokers Association [IBBA].

• Fekkes is a Business Broker with ENLIGN Business Brokers in Southern Pines/Pinehurst, North Carolina headquartered in Raleigh, North Carolina.

### Quotes:

"The CBI credential is critical for any business intermediary to successfully assist a business owner in navigating the myriad of complex issues related to selling a closely held business. Receiving this designation required tremendous work and is extremely rewarding. I am proud to join the select group of other business intermediaries that have obtained this distinctive credential." added Mr. Fekkes.

"ENLIGN Business Brokers deliver the highest market value in the shortest amount of time, with complete confidentiality, which is what our business seller's expect for their years of hard work. This certification demonstrates that a CBI possesses the requisite skills and experience." said David Jackson, CBI another ENLIGN Broker who represents small and medium business sellers in North Carolina. ENLIGN is a strong supporter of the IBBA, which is the leading organization dedicated to raising the level of professionalism within the industry through its CBI and Mergers and Acquisition programs.

"In a state like NC where there is no licensure of business brokers it is even more important that business owners look for the credentials of the individuals and firms being considered to represent them." stated the firm's Principal Broker and Founder, Jeff Snell, ABI, CBI

### Keywords:

ENLIGN Business Brokers, Jeff Snell, Michael Fekkes, David Jackson, CBI, Certified Business Intermediary, IBBA, International Business Brokers Association, brokerage, business seller services, business buyer services, professional negotiation, valuation services, marketing services, business sellers, business buyers, North Carolina, NC, Raleigh, Cary, Durham, Chapel Hill, Research Triangle Park, RTP, Southern Pines, Pinehurst, Sandhills.

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## About the Author

### About ENLIGN Business Brokers:

ENLIGN Business Brokers provides seller and buyer services, professional negotiation, and valuation and marketing services to small and medium business sellers and buyers in the southeast region and nationally via the ENLIGN Business Brokers Affiliate program. ENLIGN, a member of the International Business Brokers Association (IBBA), M&A Source and the American Business Brokers Association (ABBA), requires that its agents and affiliates have owned a successful business of their own, hold an advanced degree and be members of the IBBA working towards or having completed the CBI (Certified Business Intermediary) accreditation. For more information about buying or selling a business or becoming an ENLIGN Affiliate broker visit [www.enlign.com](http://www.enlign.com) or contact Jeff Snell at [jsnell@enlign.com](mailto:jsnell@enlign.com)

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